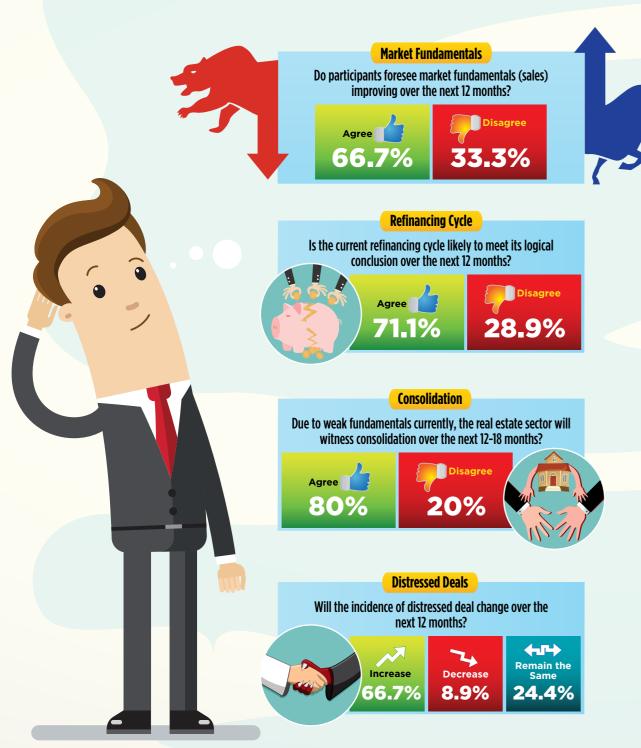


Realty Projects Its Reality for '16

The year has begun on a mixed note for real estate. What is the participants' mood like? An anonymous online survey by JLL threw up some insights, among which was that participants believe the industry has some bloodletting to do, either via consolidation or rationalisation.



Return on Investment Expectations Will the ROI expectation on an average change over the next 12 months? Remain the 44.4% **Top 3 Asset Types** Over the next 3 years, which top 3 asset type would be part of your investment portfolio? 80 % of respondents 60 40 20 **Top 3 Cities** Over the next 3 years, which top 3 cities would be part of your investment portfolio? % of respondents **Relaxation in FDI Guidelines Impacting Smaller Projects** Will the recent relaxation in FDI guidelines lead to a spurt of investments in smaller projects over the next 12 months? **FDI Guidelines** 66.7%

The Chartist



REIT Listings

Will the first set of real estate investment trust (REIT) listings hit the Indian capital markets in the next 12 months?





Newer Sources of Capital

Are newer sources of capital (Japan, China) likely to start investing in India in the next 12 months?









Affordable Housing as an Investment Theme

Are funds likely to consider affordable housing as a viable investment theme over the next 12 months?







Active Acquirers and Divestors

Would the number of active acquirers change over the next 12 months?



Increase Decrease 6.7%



Investor Participation

As compared to last 5 years, has the investor participation in developer's operations changed today?









Ideal Holding Period

Based on past experiences and strategy, what would be ideal holding period of your investment?

2-3 YEARS 11.1%

3-4 YEARS 20% 4-5 YEARS 44.4%

5-6 YEARS **24.4**%



ource: JLI